

\*clarke  
willmott



# Telecoms

Specialist advice for landowners

*Great Service... Great People...*

[clarkewillmott.com](http://clarkewillmott.com)

“The **telecoms team** at Clarke Willmott is **second to none**. They have an **impressive, in-depth knowledge** of their subject and provide a **first class service** in a **timely and efficient manner** that addresses all aspects of the matter in question.””

The Legal 500 2026



# Our **expertise**

Clarke Willmott LLP is a national law firm with seven offices across England and Wales.

We have over 650 lawyers and support staff, including over 100 partners, and have been awarded the Law Society's Lexcel quality mark in recognition of our compliance and care standards. We invest time in developing relationships with our clients, are known for our high level of service, proactive and straightforward manner, and transparent fee solutions.

Our specialist transactional and litigation telecoms team acts exclusively for landowners against the main Code operators and has advised on telecoms issues for over 20 years. Our reputation is for providing bullish and commercial advice. We have the necessary expertise to stand up to the operators to achieve a better outcome for our clients.

## Our commitment to you

- Tailored service to suit you and your agents
- Partner led with clear and regular communication
- Fair and competitive fixed fee pricing
- Effective cost management throughout
- Proactive can-do attitude
- Added value through training, resources, technology



**“We invest time  
in developing  
relationships  
with our clients.”**

# Our **expertise** *continued*

We routinely advise on the removal of telecoms masts, approaches made by operators for multi-skilled visits, on rights to install new masts and fibre/broadband cabling, on the renewal of mast agreements and rights to upgrade existing equipment. We have completed many agreements under the Electronic Communications Code (the Code).

Our experience includes:

- Acting for landowners in successfully removing Code protected operators from sites including . securing the removal of telecoms operators from the rooftop of the BT Building in St Paul's, London to enable a multi-million-pound redevelopment to proceed.
- Acting in cases under the Code (including CTIL -v- L&Q [2020] (Maple House – interim and permanent rights); CTIL -v- TGP and Sheffield City Council [2018] EE/H3G v Aviva, Derwent and Xia [2023] LC 89 and EE/H3G v Northumbrian Water [2022] LC 325)
- Acting in one of the few reported cases under the old Code PG Lewins Limited -v- H3G and EE Ltd (2018) which established that Code powers are not a defence to a claim for breach of contract.
- Acting for landowners in claims under the Code against operators seeking interim and permanent rights to install new equipment which potentially impacts on future development and existing installations such as solar panels. Successfully negotiating and completing new agreements which protect landowners' interests.
- Advising the owners of two residential blocks overlooking Hyde Park in relation to their ability to resist telecoms operators' approach to install new apparatus and advising on removal and possibly accommodating a lift and shift to enable a new floor to be added to one of the blocks. We also advised on a proposed multi-site survey agreement.
- Acting for a variety of landowners who are (often reluctantly) "site providers" under the Code in negotiating and agreeing the documents recording Code Agreements, from access requests for multi-site visits to agreements for the installation of new telecommunications equipment, such as masts and antennae and dealing with consents including licences to alter.

**"We have completed many agreements under the Code. "**

# Our **expertise** *continued*

We have settled a number of matters recently via mediation and/or sensible without prejudice meetings with the operators' solicitors. We have a sensible commercial working relationship with most if not all of the operators' solicitors.

We are very experienced in:

- Advising on the implications of the Code and advising on tactics generally in dealing with operators;
- Acting in the Tribunal in respect of Code issues
- Negotiating the terms of new leases and Code agreements with operators of new and existing sites.
- Obtaining vacant possession from Code protected operators, serving the appropriate notices and bringing proceedings to obtain vacant possession.
- Exercising "lift and shifts" to force operators to re-locate temporarily;
- Advising on the validity of Code notices.
- Mast planning appeals.
- Trespass and dilapidations claims.
- Wayleaves and other easements for the installation of fibre optic cabling.
- Advising on the commercial and contractual side of information technology including drafting commercial IT agreements.

**"Negotiating  
the **terms** of new  
leases and Code  
agreements."**

# What our clients say about us

***'The team is well-resourced with market-leading expert knowledge, which allows them to easily identify and address key issues. They stand out against other firms by virtue of this efficiency.'***

The Legal 500 2026

***'I feel Clarke Willmott excels at client management, in an area such as telecoms where the code is complex, and the operators are, at times, quite commercially and legally aggressive; there is an emphasis on our legal team to keep us abreast which Clarke Willmott LLP do excellently.'***

The Legal 500 2026

***'Depth of knowledge, clarity of advice, and availability.'***

The Legal 500 2025

***'Clarke Willmott are an exceptionally talented and very efficient firm.'***

The Legal 500 2025

***'Wonderful people, easy to talk to, very knowledgeable within the sector. Very efficient and diligent throughout instructions.'***

The Legal 500 2025

***'Clarke Willmott are our go-to team for IT and telecoms matters. Their team is second to none in this field.'***

The Legal 500 2025

**"Showed an excellent**

understanding of my business which is **unique & non-standard.**"

The Legal 500

# Meet our **Telecoms team**



**Kary Withers, Partner – Head of Telecoms**

t: 0345 209 1469

e: kary.withers@clarkewillmott.com

Kary has over 20 years of experience in dealing with property related disputes with telecoms operators. Kary joined Clarke Willmott in 2005 from Pinsent Masons. Kary acts for landowners against all of the main operators. Her clients include local authorities, water companies, investors, developers, social housing providers and other site providers. Her reputation is for providing bullish and commercial advice. Examples of her work include:

- Acting for a national site provider in relation to their portfolio of sites throughout the UK and advising on tactics for the renewal of existing agreements, serving appropriate notices and negotiating new agreements.
- Acting for the landowner in the leading telecoms case of PG Lewins v H3G and EE Ltd (2018) and successfully arguing that the Code is not a complete defence to a damages claim for breach of contract under a “lift and shift” clause.
- Advising a wireless infrastructure provider in dealing with the renewal of mast agreements.
- Acting for landowners in dealing with Code proceedings in the Tribunal.
- Obtaining possession of numerous sites (including many high profile Central London sites) from telecoms operators with rooftop masts enabling developments to proceed.
- Dealing with dilapidations claims against telecoms operators who have removed their equipment but left the premises in disrepair. Successfully challenging the validity of a break notice received from a major telecoms operator.
- Acting for a landowner whose contractor accidentally damaged some fibre optic cabling owned by a leading telecoms operator.
- Facilitating an amicable settlement with a telecoms operator who was initially refusing to temporarily relocate its rooftop equipment which was preventing a landowner from carrying out essential re-cladding works.
- Advising on a landowner's ability to refuse its consent to an operator's requests for consent to share a mast with another operator and in dealing with applications for consent to assign to 2 or more operators.

Kary is a member of the Property Litigation Association and participates in the RICS Telecoms Forum. She is also the author of several published articles and a regular speaker on telecoms. Kary is described by one of her clients as providing “first class advice in a concise and easy to understand manner” and by the Chambers directory as “building a reputation for excellence in the sector” of real estate.

**“Kary is **very** knowledgeable about her **subject** and is a **good** leader.”**

Chambers UK

# Meet our **Telecoms team**



**Sarah Mogford, Partner**

t: 07469392889  
e: [sarah.mogford@clarkewillmott.com](mailto:sarah.mogford@clarkewillmott.com)

Sarah acts for landowners in negotiating and agreeing multi skilled visit (MSV) agreements, leases of telecoms sites and wayleave agreements. Sarah also acts for corporate occupiers in negotiating wayleave agreements with landlords and providers, and advises both landowners and occupiers on the Code.



**Henry Russell, Associate**

t: 0345 209 1575  
e: [henry.russell@clarkewillmott.com](mailto:henry.russell@clarkewillmott.com)

Henry routinely acts for a variety of landowners in connection with issues arising under the Electronic Communications Code, including conducting and defending legal proceedings in the Tribunal. Henry has particular experience in advising developer clients on their strategy for securing the removal of telecoms equipment. Henry has successfully secured the removal of telecoms equipment from a large number of sites, including high profile sites in central London, clearing the way for redevelopment. Henry also has years of experience in protecting landowners' interests when they are approached by telecoms operators and in resolving complex disputes involving the exercise of rights under the Code.



**Peter Rooney, Associate**

t: 0345 209 1051  
e: [peter.rooney@clarkewillmott.com](mailto:peter.rooney@clarkewillmott.com)

Peter is an Associate in the Commercial Property Team in Bristol. Peter has a wide range of commercial property experience specialising in Landlord and Tenant work. Peter also has particular experience in advising a major telecommunications operator on leases of their telecommunication sites and currently acts for a variety of landowners in connection with the negotiation and agreement of leases of telecommunication sites, wayleave agreements and multi-skilled visit agreements.

“The Clarke Willmott **telecoms team** is **excellent**. They offer a **first class, personal service** which is **quick** and **efficient** and **very knowledgeable**. They certainly **inspire confidence** and **trust**.”

**Sophie Bedwell, Associate**

t: 0345 209 1548

e: sophie.bedwell@clarkewillmott.com

Sophie is an Associate in the Commercial Property team in Bristol specialising in Landlord and Tenant work. Sophie has experience in a range of property related matters, including dealing with leases of telecoms sites and wayleave agreements. Sophie regularly acts for landowners in negotiating wayleave agreements with a particular focus on protecting future development opportunities.

**Mandy Kaur, Associate**

t: 345 209 1860

e: mandy.kaur@clarkewillmott.com

Mandy deals with the litigation side of telecoms matters including the renewal of agreements and the removal of masts. Having trained at Eversheds and gained experience at CMS, Mandy joined Clarke Willmott in 2025 working closely with Kary and Henry in the Tribunal on telecoms litigation.

**Sylvie Ball, Solicitor**

t: 0345 209 1338

e: sylvie.ball@clarkewillmott.com

Sylvie is a Solicitor in the Property Litigation team. She assists in advising landowners on the Code, including the relationship between the Old and New Codes, the rights of telecoms operators under the Code, and the renewal and termination of Code agreements.

“Their advice on all matter relating to telecoms is **unrivaled** and I would **never go anywhere else.**”  
The Legal 500

# Our fees

Clarke Willmott Fees for dealing with requests and agreements under the Electronic Communications Code.

Task	Fee
Initial letter in response to Code notice	£950 plus VAT and expenses
Multi Skilled Visit ("MSV") agreement	£1,850 plus VAT and expenses
Interim Code agreement	£3,000 (estimate) plus VAT and expenses
Permanent Code agreement / new lease	£3,000 (estimate) plus VAT and expenses
Deed of surrender of existing lease (if required)	£450 plus VAT and expenses
Dealing with obtaining lenders consent (if required)	£550 plus VAT and expenses
Drafting and serving a s.25 notice (if required)	£550 plus VAT and expenses
Wayleave Agreement	£1,850 plus VAT and expenses

#### Please be aware:

- These estimates are based on the assumption that Heads of Terms for each agreement have already been agreed between surveyors.
- These estimates assume that the land is registered at HM Land Registry and that each agreement completes within 3 months of instruction. Expenses include land registry fees and lenders fees.
- Operators often cap their contribution towards legal fees at £1,500 plus VAT for each agreement. This cap can be even lower for MSV agreements. Any excess over that cap is payable by the landowner.

"CW's telecoms practice has a **national reach**, attracting **great clients** from all over the country. They have been involved in some of the most **significant telecoms cases** since the **new code**. They have **extensive experience** of dealing with **code operators** on behalf of **landowners** and get **great results** for their clients."

The Legal 500

# Clarke Willmott at a glance

## OUR PEOPLE



## OUR PERFORMANCE



## OUR SPECIALISMS



## OUR VALUE PROMISE



## OUR LOCATIONS



## Offices

**Birmingham   Bristol   Cardiff   London   Manchester   Southampton   Taunton**

**clarkewillmott.com**

*Great service... Great people...*

Clarke Willmott LLP is a limited liability partnership registered in England and Wales with registration number OC344818. It is authorised and regulated by the Solicitors Regulation Authority (SRA number 510689), whose rules can be found at <https://www.sra.org.uk/solicitors/standards-regulations/>. Its registered office is Clarke Willmott LLP, Botleigh Grange, Hedge End, Southampton, SO30 2AF. Any reference to a 'partner' is to a member of Clarke Willmott LLP or an employee or consultant who is a lawyer with equivalent standing and qualifications and is not a reference to a partner in a partnership.